

# MAIN CONFERENCE

12 JUNE 2019

HANOI, VIETNAM

## PROGRAMME

8:30 – 20:00 | 12 June 2019 | Hanoi

|               |  |
|---------------|--|
| 08:00 - 08:30 | <b>Registration</b>  |
| 08:30 – 09:00 | <p><b>OPENING SESSION</b></p> <p><b>Welcome Address by Electricity and Renewable Energy Agency (EREA), MOIT</b><br/>Deputy General Director, Mr. Do Duc Quan</p> <p><b>Words of Welcome by Global Wind Energy Council</b><br/>Ben Backwell, CEO, Global Wind Energy Council</p> <p><b>Welcome address by Danish Embassy Hanoi</b><br/>Louise E. R. Holmsgaard, Deputy Head of Mission, Danish Embassy Hanoi</p> <p><b>Welcome address by German Embassy</b><br/>Martin Hoppe, Head of Economic Cooperation and Development, German Embassy Hanoi</p> <p><b>Welcome address by Embassy of Ireland</b><br/>Réachbha FitzGerard, Deputy Head of Development, Embassy of Ireland</p> |
| 08:45 – 09:15 | <p><b>GOVERNMENT KEYNOTE SPEECH</b></p> <p><b>Vietnam Wind Power Development Plan: Grid, DPPA and other RE Planning</b><br/>Mr. Nguyen The Huu, Director, Power System Department, Electricity Regulatory Authority of Vietnam (ERAV), MOIT</p>  |
| 09:15 – 10:00 | <p><b>KEYNOTE SPEECHES</b></p> <p><b>Global Wind Development Updates</b><br/>Ben Backwell, CEO, Global Wind Energy Council</p> <p><b>Vietnam Wind Development Status and Challenges: Finance, Supply Chain Analysis and other Issues</b><br/>Mark Hutchinson, Vice President, Head of Power and Renewables Consulting, Wood Mackenzie</p> <p><b>Development of Grid Infrastructure</b><br/>John Fitzgerald, CEO, Supernode and former Director of Grid Development &amp; Interconnection with EirGrid, Irish TSO</p> <p><b>Moderator:</b><br/>Mai Vu Chi, Team leader, Renewable Energy and Energy Efficiency (4E) Project, GIZ</p>  |

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|---|--|--|
| 10:00 – 10:30                               | Refreshments/Networking  |  |
| 10:30 – 12:00                               | <p><b>CEO Forum: How to tap into and scale up the huge potential of the Vietnamese market</b></p> <p><b>International developer's perspective of Vietnam</b><br/>Adam Bruce, Global Head of Corporate Affairs, Mainstream Renewable Power</p> <p><b>Scaling up of Vietnam's supply chain</b><br/>Thibault Desclee de Maredsous, Chief Marketing Officer, GE Renewable Energy</p> <p><b>Grid challenges for wind projects in Vietnam</b><br/>Bui Van Thinh, CEO, Thuan Binh Wind Power</p> <p><b>Policy mechanisms for wind</b><br/>Morten Dyrholm, Group SVP, Global Marketing, Communications and Public Affairs, Vestas</p> <p><b>Financing challenges in Vietnam</b><br/>Olivier Duguet, CEO and Chairman, The Blue Circle</p> <p><b>Panel Discussion</b></p> <p><b>Moderator:</b><br/>Ben Backwell, CEO, Global Wind Energy Council</p>  |  |
| 12:00 - 13:00                               | Lunch and networking   |  |
| 13:30 - 15:00                               | <p><b>SESSION 2a: Offshore Wind</b><br/><i>The session intends to share information and updates on the latest technologies for the global offshore sector, as well as provide an analysis on the challenges facing Vietnam's offshore development.</i></p> <p><b>Experiences from developing the first Offshore Wind Farm in Vietnam</b><br/>Bernard Casey, Development Director, Vietnam, Mainstream Renewable Power</p> <p><b>A Perspective on Vessel Availability and Suitability for OWF Projects</b><br/>Nicholas Wee, Associate - HFW</p> <p><b>Project financing large and complex offshore wind: a case study on lessons learned in Europe</b><br/>Michael van der Heijden, Co-Founder, Amsterdam Capital Partners</p> <p><b>Latest offshore technology and its implications in Asia</b><br/>Andreas Wærn Madsen, Market Entry Manager APAC, MHI Vestas</p> <p><b>Moderator:</b><br/>Alastair Dutton, Chairman, Offshore Taskforce, Global Wind Energy Council</p> | <p>13:30 - 15:00</p> <p><b>SESSION 2b: Finance</b><br/><i>Non-Recourse Financing wind projects in Vietnam has been one of the key reasons why the market has not scaled up even though it has immense potential This session will focus on the challenges from a financing perspective and how to de-risk them</i></p> <p><b>De-risking investment of wind projects</b><br/>Kurt Martin Larsen, Head of Team Onshore Large Corporates, EKF</p> <p><b>Collaborating with multilateral organisations and development finance institutions</b><br/>Ray McLaughlin, Head of Capital Markets, Mainstream Renewable Power</p> <p><b>Key Issues with EVN PPA and Possible Solutions</b><br/>Luu Hoang Ha, Partner, VILAF</p> <p><b>Panel discussion</b></p> <p><b>Moderator:</b><br/>Geoffrey Tan, Managing Director, Asia Pacific, Overseas Private Investment Corporation</p> |
| 15:00 - 15:30 – Refreshments and Networking |  |  |

15:30 - 17:00

**SESSION 3a: Technology**

Optimising wind farms and using advanced wind tools and methods can improve business case certainty of projects for investors. This session will focus on technology advancements in the industry

**Technology advancement of LIDAR**

Gregory Erdmann, Vice President-Global Sales, NRG Systems

**O&M to optimise turbine output**

Felipe Tepedino, Head of Service, Siemens Gamesa

**Wind Resources Assessment and Wind farm siting**

Michael Perkin, Siting Solution Specialist, Vestas

**Panel discussion**

**Moderator:**

Per Enggaard Haahr, Regional Manager APAC, Renewables Certification, DNV GL – Energy

15:30 - 17:00

**SESSION 3b: Policy**

There are many policy changes that are being discussed by the Vietnamese government. This session will focus on some of those changes and the implications they may have for the wind industry

**Updates on legal framework for wind power developments and implications to wind power projects**

Dang Chi Lieu, Partner, Baker Mckenzie

**Auctions in Vietnam**

Ky Hong Tran, Senior Energy Specialist, World Bank

**Implementation of Direct PPA's in Vietnam**

Mark Hutchinson, Vice President, Head of Power and Renewables Consulting, Wood Mackenzie

**Panel discussion**

**Moderator:**

Tobias Cossen, Senior Technical Advisor, GIZ

17:00-18:00 Networking

18:00 - 20:00 Vietnam Wind Power Conference GALA DINNER

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